

Reply of DGH to Bidders Queries on the Scope of work issued for the Tender: MM-12015/8/2017/DGH/C-2882/ENQ/075 (including tender modifications and bid closing/opening date extension)

Sl. No	Reference	Corresponding Page No. in the RFP Document	Queries from the Bidder/Vendor	DGH Clarification
	Query raised by M/s. KPMG			
01	Annexure V, Clause 6.0, Payment Terms First Payment: 10% of the contract cost ... Balance Payment will be made on quarterly basis... Payment for Road shows can be considered at the end of the successful completion of each road show	23	It is requested to clarify the details of payment to be made after successful completion of roadshow, given that the same is not specified in the Schedule of Rates for the Financial Bid (Annexure VI) on page 28 of the RFP Document.	Quarterly payment is for professional fee. Out of pocket expenses/travel boarding lodging and collaterals can be reimbursed at the end of events.
02	Annexure V, Clause 9.0 a) Criteria for Technical evaluation of bids Experience of Project Management for IT implementation projects (10) Projects of value over Rs. 1 crore undertaken ... Projects should be with Central Government / State Government, executed in the last 2 years. Project scope should include ... Further, in the Remarks section, Copy of Signed Contract to be submitted / Contract Date would be considered for 3 year timelines. Document stating completion, of project from client.	25	The duration of assignment undertaken is given as 2 years in parameter section and 3 years in remarks section. Kindly clarify the period to be taken under consideration. Further, as per the Remarks section, it is requested that relaxation be provided in terms of the Copy of Signed Contract/Letter of Agreement/ Work Order instead of providing document stating completion of project from	Please read it as two years' experience for Project Management for IT implementation. Bidders are desired to submit sufficient documents to enable DGH to validate bidders claim; for same documents viz Signed

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			client, as is the case with experience in Investment Promotion and Oil and Gas in the RFP Document	Contract/Letter of Agreement/ Work Order can also be submitted.						
03	Annexure V, Clause 9.0 a) Criteria for Technical evaluation of bids <table border="1"> <tr> <td>Approach and Methodology (35) <ul style="list-style-type: none"> Understanding of the sector Understanding of the scope Work plan and Deployment Schedule Technical Presentation </td> <td>20 marks for Approach and Methodology as per proposal</td> <td>20</td> </tr> <tr> <td></td> <td><u>10 marks for Technical Presentation</u></td> <td>15</td> </tr> </table>	Approach and Methodology (35) <ul style="list-style-type: none"> Understanding of the sector Understanding of the scope Work plan and Deployment Schedule Technical Presentation 	20 marks for Approach and Methodology as per proposal	20		<u>10 marks for Technical Presentation</u>	15		It is understood that 20 marks have been allotted to Approach and Methodology and 15 marks to the technical presentation as against 10 mentioned in the second column of the table. Request to clarify, if our understanding is correct.	Read the underlined text as 15 marks for Technical Presentation
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05	<p>Annexure V, Clause 9.0 a) Criteria for Technical evaluation of bids</p> <table border="1" data-bbox="371 300 972 485"> <tr> <td data-bbox="371 300 743 485"> Project Team (20) <u>Global O&G Expert</u> <ul style="list-style-type: none"> • Post Graduate with experience of at least 20 years ... </td> <td data-bbox="743 300 896 485"> <u>Maximum</u> <u>03 marks</u> </td> <td data-bbox="896 300 972 485">02</td> </tr> </table>	Project Team (20) <u>Global O&G Expert</u> <ul style="list-style-type: none"> • Post Graduate with experience of at least 20 years ... 	<u>Maximum</u> <u>03 marks</u>	02	26	<p>It is understood that 02 marks have been allotted to Global O&G Expert as against maximum 03 mentioned in the second column of the table.</p> <p>Request to clarify, if our understanding is correct.</p>	<p>Read underlined text as Maximum 02 marks</p>				
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7.	Annexure V, Clause 9.0 a) Criteria for Technical evaluation of bids Project Team (20) <ul style="list-style-type: none">• Project Director• Global O&G Expert• Project Manager• 6 team members	26, 28	As per the RFP Document in the Technical Evaluation Form (reference table given), the project team comprises Project Director and Global O&G Expert along with Project manager and 6 team members. However, there is no provision for the same in the Schedule of Rates, Financial Bid on page 28. It is requested that certain man month rate allocation be made for Project Director and Global O&G Expert as well.	Refer New Price Format/Financial Bid Format (Annexure VI-New) enclosed with a provision of Project Director and Global O&G Expert each with one man month per annum.
	Query raised by M/s. PwC			
1	Experience in Investment Promotion - Experience of any investment promotion projects for oil and gas sector in India with Central Government/ State Government in the last 2 years, with contract value of over Rs. 50 lakh	Bid Evaluation criteria	Oil and gas being Central Government subject (SEVENTH SCHEDULE (Article 246) List I—Union List) state Governments do not engage in investment promotion in this sector. It leaves the total number of such engagements in recent past very limited. Hence, need for experience in investment promotion specific to oil and gas sector on stand-alone basis in India may be restrictive. Therefore, we request you to change/merge this criterion to/with experience in investment promotion for state/central Government with contract value of over Rs. 2 crores. in last 5 years.	Please be guided by the conditions given in the tender document only.

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2	Project Director Experience of at least 1 Investment promotion assignment related specifically to oil and gas sector	Bid Evaluation criteria	Since very few investment promotion project have taken place in the oil and gas sector in the recent past it is less likely that all the team members have the experience of working on an Investment promotion assignment related specifically to oil and gas sector. Therefore, we request you to modify this evaluation parameter to "Experience of working on an Investment promotion assignment in any sector."	
3	Project Manager Experience of Investment promotion in oil and gas sector will be preferred	Bid Evaluation criteria		
4	Team member Experience of Investment promotion in oil and gas sector will be preferred (for IP)	Bid Evaluation criteria		
5	Delay	Liquidated Damages		
6	The data if received from DGH in soft & hard from for the study is to be kept confidential during the study & afterwards and will not be shared with anyone. Further the data received must be returned to DGH in original, after completion of the study along with the final report. The contractor should give an undertaking that no data has been retained either in part or in full by him by way of copy or in any other form.	Return of Data provided by DGH Annexure (v) 3	We request you to please including the following. On receipt of DGH's request after termination/ completion of the engagement consultant will return/ destroy the confidential information given to them. However consultant shall be entitled to retain project archives (which shall not be returned/ destroyed) in order to maintain a professional record of consultant's involvement under the engagement. Any retained confidential information therein shall be subject to confidentiality.	Standard Confidentiality and Non-Disclosure Agreement will be applicable.
7	Para 12.1 and 12.2	INDEMNITY AGREEMENT	The reference to indemnity may be deleted the reason being in the event	Please be guided by the

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		ANNEXURE-II (12)	of a dispute the aggrieved party will have adequate recourse to court/arbitration.	tender document.
Additional clarification/ modification by DGH				
1	Page No 27 in Annexure –V in Clause No 10. Selection of the consultant having a condition that Out of maximum 100 marks for technical evaluation, firm needs to first obtain at least 70 marks for clearing the technical round.		Stands Deleted. Criterion of minimum marks will not be applicable.	
2	Page No. 28 and 29 of Tender Document. Schedule of Rates Annexure VI		Please use the new Schedule of Rates Annexure IV (NEW) enclosed with this document. This New Annexure captures rates of one man month per year for Project Director and Global O&G Expert also and a new evaluation total with these two elements (which are referred in tender page no 25 and 26 of tender document).	
3	Page No. 2.		The tender Closing date stands extended to 22 June 2017 at 1400 Hrs and will opened on the same day at 1500 Hrs.	

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